Price: 50,000/- + GST (NON-REFUNDABLE)

## <mark>INVITATION</mark> <u>nit - 04/2023-24</u>

### NOTICE INVITING TENDER TO ORGANISE THE



# RAJASTHAN PREMIER LEAGUE (RPL)

#### **INVITATION TO TENDER**

#### **1. INTRODUCTION**

The Rajasthan Cricket Association ("**RCA**") is a society registered under the Rajasthan Sports Act, 2005. The BCCI is encouraging the respective states to conduct their own cricket premier leagues and thus Rajasthan Cricket Association ("RCA") is conducting the Rajasthan Premier League (RPL).

This NIT constitutes an invitation to tender the Bidders on the terms and conditions set out in this NIT for organizing Rajasthan Premier League with 6 (Six) Franchises proposed to be introduced to take part in the League. However, RCA reserves the right to choose the bid/tender, it deems the best suitable. The decision of the RCA shall be final and the prospective bid/tender can be rejected at any time without assigning any reason. Any **Sports Management Company ("Company" shall mean and include any person, firm, LLP, Joint Venture Company, Partnership and Company incorporated or its subsidiary thereof)** may buy this NIT at the price of Rs. 50,000/- + GST (Rupees Fifty Thousand Only.) which shall be deposited through Demand Draft/Transfer.

Subject to the successful award of the 'Company', it is intended that RPL shall be played under 'Round Robin League Format' comprise of 6 (six) teams which will play each other during the course of each Season, culminating in Play-off Matches to decide the winner, runner-up and third placed team in the League.

It is anticipated that the first Season will be played in August-2023. However, RCA reserves the right to change the period/duration of any Season as it may deem appropriate, at its sole discretion at any time and from time to time.

The term of the successful bidder shall be five seasons of RPL which includes the current season, which is extendable for another term for three seasons at the discretion of RCA, depending upon the work of the bidder. Any extension shall be by way of the fresh agreement between the parties.

Certain important deadlines/ timelines in relation to this NIT are as follows:

Event Dates	Dates
Tender Issuance	26.07.2023
Purchase of tender	30.07.2023
	Till 2.30 PM
Submission of Tender	30.07.2023
	Till 6.00 PM
Opening of bid	30.07.2023
	6.30 PM

#### 2. INVITATION TO TENDER

- (a) RCA hereby invites tenders from reputed Sports Management Companies to organize the Rajasthan Premiere League.
- (b) There will be no negotiation of, or amendment to the NIT prior to or after the date of submission of the Bid, except at the initiation and at

the discretion of the RCA. At any time prior to submission of Bids, RCA reserves the right to amend the terms of NIT. If RCA amends the terms of the NIT prior to the date of submission of the Bids, it shall provide all those Persons who have purchased this NIT with an amended version thereof.

(c) This NIT is no more than an invitation to offer and it does not, and it is not intended to, constitute a contract or a grant of any rights or licenses or an offer which is capable of acceptance by any Bidder or any other Person. The grant of the rights shall be conditional upon execution by the RCA of the Agreement pursuant to a successful Bid.

#### **3**. ELIGIBILITY CRITERIA :

- (a) For the purposes of this NIT, any Company which satisfies the requirements set out here (the "Eligibility Requirements").
- (b) The bidder, whether acting independently or in collaboration with a Joint Venture, or through a person or subsidiary company associated with them, is permitted to submit a bid on the condition that they meet the specified requirements stated below. It is imperative that the bidder, regardless of their chosen method of participation, ensures compliance with the following requirements.
  - A Sports Management Company with a minimum experience of 5 years in the field of Venue Management/Stadium operations; sponsorships; licenses and/or with a franchise-based world class sports league such as IPL/Pro-Kabaddi League/Indian Soccer League with the required certification.
  - The Sports Management Company should have a single work order/own work experience of similar nature of Rs. 10 crores in the preceding three financial years in the venue management verticals for the league, excluding the two years of Covid-19, in addition to the same, the Company should have a cumulative turnover of Rupees Twenty Crores in the past five years for operating/managing the operations for the league/franchise.
  - The promoter/(s) of the Company should be engaged in running /service provider for any vertical of a franchise-based Sports League at the league level on a National/International platform.
  - In case of equal financial bid, preference would be given to a Company which has extensively worked in/for Sports League/events principally Cricket in the State of Rajasthan.
  - The bidding company must have the necessary infrastructure and resources to manage all aspects of the tournament/league.
  - The Company should not be blacklisted by any Central Government/State Government/Public Sector undertaking/Government Bodies etc.
  - The Company should not be convicted by a court of a criminal offence or offences involving moral turpitude, economic offence or fraud. RCA reserves the right to reject any Bid from any Bidder which in RCA's opinion and at its sole discretion does not satisfy this criteria.

#### **3.1 Compliance with Eligibility Requirements**

- (a) Compliance with the Eligibility Requirements shall be determined by RCA in its sole and absolute discretion. The decision of RCA as to whether or not a Bidder satisfies any of the Eligibility Requirements shall be final and binding on the Bidders.
- (b) Any Bid submitted by a company, which fails to satisfy the Eligibility Requirements and suitability standards set out in this NIT may be accepted or rejected by the RCA at its absolute discretion.
- (c) In addition to the Eligibility Requirements set out above, RCA has the right to consider any other factor or criteria which it deems necessary or appropriate, in its sole and absolute discretion, while evaluating the eligibility of any Bidder and short listing the successful Bidder(s) and/or rejecting any Bid at any time.

#### 4. RIGHTS & OBLIGATIONS

#### 4 (A)

S.No.	Scope of Work	Performed by
1	Ground / Venue and maintenance for the tournament (covers, super soppers etc.)	RCA
2	Match Officials, ACU unit, Ground staff, Cricket balls	RCA
3	Slot Fee/revenue for a national Broadcaster/Media	RCA
4	Floodlights, power supply (including generators with fuel) for operational requirements	RCA
5	Catering for RCA guests / invitees	RCA
6	Prize Money / Prizes for the Teams	RCA
7	The selection of Franchisee and all revenue form Franchisee	RCA
8	Officials & Support Staff expenses regarding stay, equipment, food, TA/DA & Transportation	RCA
9	Score Board Expenses	RCA
10	VIP Passes	RCA
11	Who will be paying to the Team Players, Travel, Stay , insurance and all arrangements	Franchise

12	Arrangement and cost of Team Jersey, Kit, and Clothing for the Team Players, Coaches, Officials	Franchise
13	Playing Equipment for Players and Team	Franchise
14	Transportation and Logistics of the Players, Teams and Officials for the Matches	Franchise
15	Practice Expenses Franch	
16	Additional back up for power supply and fuel and DG Set	Bidder
17	Broadcast production, LED's, Big/Giant Screen.	Bidder
18	Internet, Wi-Fi, broadband, lease line,	Bidder
19	Security and Housekeeping.	Bidder
20	Medical Arrangements for Players, Support staff for Bidd	
21	All Permissions and Licenses from concerned authorities/ officials (RCA will help/assist in procuring these licenses)	Bidder
22	Tentage work	Bidder
23	Ticketing (40% tickets as complementary to RCA)	Bidder
24	CCTV	Bidder
25	Water Arrangements for spectators	Bidder
26	Signages	Bidder
27	Hoardings for publicity	Bidder
28	Fogging	Bidder
29	Hospitality for Teams & Officials Bic	
30	Hospitality for VIP ticket holders	Bidder
31	Catering for Volunteers, Security and Police	Bidder

32	Media Arrangements	Bidder
33	Ambulance & Doctors arrangements	Bidder
34	Fire Fighter	Bidder
35	Parking Arrangements	Bidder
36	Arrangements for canteen	Bidder
37	PA System & Sound System	Bidder
38	Entertainment part during the match	Bidder
39	Pre-tournament events such as player auction/draft/ press conference/ trophy unveiling (All ceremonial and other expenses are to borne by the Bidder and shall be of mark-up level.	RCA+Bidder
40	Drafting of Legal Contracts and its execution with the Franchisees / Teams / Players any other entity.	RCA + Bidder

#### 4 (B) The bidder will only have right to retain the following revenue :-

- (i) Advertisement inside and outside the ground.
- (ii) Sponsorship of the tournament which would be procured and collected by the bidder only.
- (iii) The revenue from ticketing of the 60% of total seats (Block wise) will be direct revenue of the bidder. Remaining 40% complimentary passes to be given to the RCA at no cost whatsoever.
- (iv) Other residual income / other misc income (Except specified revenue which would belong to RCA and Franchisees) as may be directly collected by the bidder will also belong to the bidder.

4(C) :-

- (i) RCA will deploy additional security as per its requirements.
- (ii) Proposed dates for matches will be start from third week of August, 2023.

- (iii) There shall be two bid envelope systems. The Technical bid in which the documents related to Technical Experience and related papers shall be given in First Envelope which should be marked as "TECHNICAL BID". Further the financial offer shall be given in the format in second envelope marked as "FINANICAL BID"
- (iv) Any residual item if not included in the said sheet, shall be done by the event management company. All expenses frame this work will be of bidder.

#### 5. TENDER SUBMISSIONS

#### 5.1 Submission format

Interested companies are requested to submit their Tender Proposals in a sealed envelope clearly marked as Envelope-A "Technical Bid" and Envelope-B "Financial Bid" "Rajasthan Premier League Tender', addressed to The Secretary, Rajasthan Cricket Association at 'RAJASTHAN CRICKET ASSOCIATION' SMS Stadium, North Pavilion, Ambedkar Circle, Jaipur-302005, Rajasthan not later than 30/07/2023 upto 06:00 PM

#### **5.2 Tender Proposal Information :**

Each Bidder proposing to submit a Bid, is required to submit the documents listed below (together the "**Bid Documents**"), each of which is required to be initials on each page and signed by the Bidder or its authorized representative. Any such representative's authorization should be confirmed by a written power of attorney/board resolution accompanying the Bid Documents:

- Company profile and contact details,
- Details of previous cricket tournament experience if any,
- Proposed tournament management plan, including timelines and key activities.
- Financial proposal, including a breakdown of costs.
- List of requisite machinery and manpower.

#### 6. SELECTION OF THE WINNING BIDS

- (a) Only companies who comply with the Eligibility Requirements are entitled to participate in this tender process and to submit a Bid. Any Bid submitted by any company who is not eligible as per the Eligibility Requirements may be rejected by RCA in its absolute discretion.
- (b) Criteria for Bid Selection
  - 1. The selection process for the bid entails evaluating bidders based on their ability to meet both technical and financial criteria.
    - A. The technical bid will be evaluated based on the document submitted and the financial bid will be open after evaluation of the technical bid.
    - B. The financial bid form as given is to be fulfilled by the bidders and will be put in separate envelope and that will have the quoted amount in figure and word and in case of any discrepancy the amount quoted in words will be assumed as correct amount.
    - c. Decision of RCA shall be final and bidding in all respect. The prospective bids/tenders can be rejected at any time without assigning any reason. Furthermore, RCA reserves the right to choose the bid/tender, it deems the best suitable.
    - D. Tenders/Bids known to be, or subsequently found to be inaccurate or misleading may disqualify the prospective bidder from further participation in the evaluation process.

#### 7. GOVERNING LAW AND DISPUTE RESOLUTION

This NIT shall be governed by and construed in accordance with Indian law and the Courts at Jaipur, Rajasthan shall have exclusive jurisdiction in relation to all matters arising out of or connected with this NIT.

If any dispute arises under this NIT which cannot otherwise be amicably resolved between the parties, such dispute shall be submitted to arbitration under The Arbitration and Conciliation Act, 1996 or any statutory modification or re-enactment/replacement thereof then in effect and conclusively resolved by a single arbitrator appointed by mutual consent of parties or failing which by such process as is laid down in said Act.

The venue and seat for arbitration shall be Jaipur and the arbitration shall be conducted in the English language.

The decision of the arbitrator shall be in writing and shall be final and binding upon the parties.

Each Bidder hereby acknowledges and agrees that its failure to participate in arbitration proceedings in any respect, or to comply with any request, order or direction of the arbitrator, shall not preclude the arbitrator proceeding with such arbitration and/or making a valid final award.

RCA shall have the right to bring an action seeking injunctive or other equitable relief before the Courts at Jaipur in connection with this NIT including without limitation if it reasonably believes that damages may not be an adequate remedy for any breach by any Bidder of the terms of this NIT.

> Hony. Secretary Rajasthan Cricket Association

#### TECHNICAL BID

#### (To be submitted in separate envelope – 1 marked as Technical Bid)

## FOR RPL T-20 TOURNAMENT COMPRISING OF 34 MATCHES TO BE PLAYED AT JAIPUR AND JODHPUR:-

- 1. Documents.
- 2. Proof of work order mentioned for eligibility criteria as per Para 3
- 3. Certified copy of the auditor for turnover of bidder as per eligibility criteria at Para 3 along with the copy of audited balance sheets of the relevant period.

After evaluation of the above, the eligible Technical bidders will be considered for opening of their financial bids

#### SIGNATURE OF THE BIDDER

#### SEAL OF THE ENTITY

#### FINANCIAL BID

(To be submitted in separate envelope – 2 marked as Financial Bid)

#### CONDITIONS FOR RPL T-20 TOURNAMENT COMPRISING OF 34 MATCHES TO BE PLAYED AT JAIPUR AND JODHPUR:-

- 1. That the bidder will be responsible to incur and pay for all expenses for each one complete season for RPL as specified in the tender document and addendum thereto.
- 2. The bidder who offers the most beneficial to RCA will be selected.
- 3. Conditional Bids will not be accepted.
- 4. The bidder has to quote as under :-

S.No.	Particulars	Amount	
		In figure	In Words
1.	Bid Offer	Rs	Rs
		+ GST as applicable	
			+ GST as applicable

The above offer will increase by 10% after 3 years. To clarify it is stated that if Bid offer is say 100 it will become 110 in case the bid offer say (-100) it will become –90.

#### SIGNATURE OF THE BIDDER

SEAL OF THE ENTITY